

Prime Cost Period Comparison

Store: **Blue Fish Grill**

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Ran On: 8/27/2009

| | Current Period 8/3/2009 - 8/9/2009 | Prior Period 6/29/2009 - 8/2/2009 | Variance |
|----------------------------|---------------------------------------|--------------------------------------|--------------|
| Sales | | | |
| Food Sales | 59.5% | 56.6% | 2.9% |
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| Beverage Sales | 40.4% | 43.3% | -2.9% |
| Soft Beverage | 3.3% | 2.7% | 0.6% |
| Liquor | 5.5% | 4.6% | 0.9% |
| Bottle Beer | 13.6% | 16.4% | -2.8% |
| Draft Beer | 5.1% | 5.1% | 0.0% |
| Wine | 12.9% | 14.5% | -1.6% |
| Other Sales | 0.0% | 0.0% | 0.0% |
| Merchandise | 0.0% | 0.0% | 0.0% |
| Total Sales | 100.0% | 100.0% | 0.00% |
| Cost of Sales | | | |
| Food | 24.1% | 25.1% | -1.1% |
| Food Cost | 24.1% | 25.2% | -1.1% |
| Bakery | 0.7% | 0.9% | -0.2% |
| Dairy | 1.4% | 0.7% | 0.7% |
| Grocery | 5.0% | 5.2% | -0.2% |
| Kitchen Liquor | 0.0% | 0.3% | -0.3% |
| Meat | 8.4% | 9.2% | -0.8% |
| Poultry | 0.9% | 0.5% | 0.4% |
| Produce | 4.6% | 4.7% | -0.1% |
| Seafood | 3.1% | 3.7% | -0.6% |
| Beverage | 28.2% | 27.6% | 1.4% |
| Soft Beverage Cost | 15.1% | 17.1% | -2.0% |
| Liquor Cost | 22.4% | 24.0% | -1.6% |
| Bottle Beer Cost | 29.9% | 26.4% | 3.5% |
| Draft Beer Cost | 23.3% | 22.0% | 1.3% |
| Wine Cost | 34.3% | 34.1% | 0.2% |
| Total Cost of Sales | 25.8% | 26.2% | -0.4% |
| Labor Cost | | | |
| Wages | 27.8% | 27.2% | 0.6% |
| MANAGEMENT | 8.8% | 8.8% | 0.0% |
| STAFF-FOH | 9.1% | 8.8% | 0.3% |
| STAFF-BOH | 9.9% | 9.6% | 0.3% |
| Employee Benefits | 6.1% | 6.0% | 0.1% |
| Total Labor Cost | 34.0% | 33.2% | 0.8% |
| Prime Cost | 59.8% | 59.4% | 0.4% |